

Trucking Industry Update

Louis Campion President & CEO Maryland Motor Truck Association



Supply Chain Conversation

- Causes
- Impacts
- Driver shortage
- What's being done?

Causes

- Asian manufacturing levels
- Cargo bunching
- West coast impact
- Warehouse space
- Driver shortage
- Cannot add capacity
 - Labor
 - Equipment (trucks)

Impacts

- Inflation
 - Christmas trees
- Less product availability
- Longer wait times
 - Shanghai order
- Diversion from west coast
 - POB 600 Mercedes

Driver Shortage

- How big is it?
 - 80,000 national
 - MMTA board = 650
- ATRI's Top Issues
 - Driver shortage (x4)
 - Driver retention
 - Driver compensation

Driver Shortage

- Causes
 - Age
 - Lifestyle
 - Regulations
 - Driving job competition
 - 18 20 Interstate
 - School shutdowns

Driver Shortage

- What's being done?
 - Salary increases
 - Infrastructure investment
 - \$4.1 billion to MD
 - 18 20 year old pilot
 - CDL school enrollments up
 - CTE legislative goals
 - Williamsport High School
 - "Shippers of choice"

Questions?

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