



## BoardDocs Cover Page

(Due to final Cabinet-level approval on Monday at noon, 2+ weeks prior to BOE meeting date)

Meeting Date:	January 8, 2020	
Agenda Session: (Category)	<input checked="" type="checkbox"/> Work Session (Bids, former F&F items, etc.) <input type="checkbox"/> Closed <input type="checkbox"/> Regular, Preliminary Items (System Recognitions)	<input type="checkbox"/> Regular, Action/Consent <input type="checkbox"/> Board Items <input type="checkbox"/> Public Hearing
Title (Subject):	RFP 20T1, Propane School Buses	
Access:	<input type="checkbox"/> Private	<input checked="" type="checkbox"/> Public
Type:	<input type="checkbox"/> Business Item <input type="checkbox"/> Policy Item <input type="checkbox"/> Strategic Plan Item <input type="checkbox"/> System Recognition <input checked="" type="checkbox"/> Action (e.g., bids, action/consent items) <input type="checkbox"/> Consent (e.g., staffing, policies, grants over \$25k)	<input type="checkbox"/> Information (e.g., grants under \$25k) <input type="checkbox"/> Discussion <input type="checkbox"/> Minutes <input type="checkbox"/> Report <input type="checkbox"/> Special Agenda Type <input type="checkbox"/> Procedure
Aspirational Goals: (May select multiple)	<input type="checkbox"/> 1-Student Achievement <input type="checkbox"/> 2-Effective and Engaged Staff <input checked="" type="checkbox"/> 3-Resource Allocation	<input type="checkbox"/> 4-Family and Community Involvement <input type="checkbox"/> 5-Health and Safety
Recommended Action:	Board approval of RFP 20T1, Propane School Buses	
Backup Documents:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO If yes, how many? <u>1</u> Is one a PowerPoint (PPT): <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	Submitted: <input checked="" type="checkbox"/> Herewith <input type="checkbox"/> Later <input type="checkbox"/> Both Comment: _____
<b>Immediately following receipt of an email confirmation that this item has been approved by the Superintendent, the person posting this item to BoardDocs is responsible for emailing the approved PPT to <a href="mailto:jeremy.eccard@fcps.org">jeremy.eccard@fcps.org</a> and <a href="mailto:kelly.gordon@fcps.org">kelly.gordon@fcps.org</a>.</b>		

**PURPOSE OF PRESENTATION:** Staff has reviewed the attached contract and recommends approval by the Board of Education of Frederick County.

**BACKGROUND/SUMMARY:** This recommendation is to establish a contract for the purchase of propane school buses.

**PRESENTER(S) & TITLE(S):**

Kim Miskell, CSBO, Assistant Purchasing Manager  
 Fred Punturiero, Director of Transportation

**SUBMITTED BY:**

Kerrie Koopman CPPB, CPPO, Purchasing Manager  
 Leslie R. Pellegrino, Chief Financial Officer

**RFP 20T1**  
**PROPANE SCHOOL BUSES**

**FACT SHEET**

A. **Overview:** This recommendation is to establish a contract for the purchase of propane school buses. Proposals were opened on December 19, 2019.

1. **Bid participation:**

- 20 proposals downloaded
- 3 companies submitted proposals

2. **Bids were received from:**

**American Truck & Bus, Inc. dba: American Buses Sales & Service (Annapolis, MD)**  
**I.G. Burton & Company, Inc. (Milford, DE)**  
K. Neal International Trucks, Inc. (Hyattsville, MD)

3. **Other Facts:**

- The specifications for this solicitation were based on the statewide initiative for diesel buses, for which Frederick County Public Schools (FCPS) was the lead agency, with modifications for propane engine.
- The contract shall be effective from the date of award through November 30, 2024, with five additional one-year renewal options available.
- The proposal received from K. Neal International Trucks, Inc. is non-responsive because all required forms were not submitted.
- The contract will be administered by Fred Punturiero, Director of Transportation.

4. **Source of Funding:** FY20 Approved Operating Budget and contingent upon Board Approval of FY21 - FY25 Operating Budgets.

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B. **Recommendation:** Staff recommends that RFP 20T1, Propane School Buses, be awarded to American Truck & Bus, Inc. (Annapolis, MD) and i.g. Burton & Company, Inc. (Milford, DE) per the attached Proposal Tabulation.

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C. **Action taken by the Board (Purchasing use only):**

<u>AB</u> Approved	_____ Denied	_____ Deferred	_____ Other	KM/ab
<u>01.08.20</u> Date	_____ Date	_____ Date	_____ Date	BOE Meeting: 01.08.20

**RFP 20T1, PROPANE SCHOOL BUSES - 64/66 PASSENGER - TYPE C - BID TABULATION**

	American Truck & Bus		i.g. Burton		K. Neal International	
	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50
<b>Base Bid - 64/66 Passenger School Bus - Type C</b>	<b>\$90,734.00</b>	<b>\$90,734.00</b>	<b>\$ 100,234.00</b>	<b>\$ 100,234.00</b>	<b>\$ 101,474.00</b>	
<b>Options:</b>						
ABS Air Brake System	\$ 867.00	\$ 867.00	\$ 712.00	\$ 712.00	\$ (252.00)	\$ (252.00)
100 Gallon Fuel Tank	\$ 1,055.00	\$ 1,055.00	\$ 1,630.00	\$ 1,630.00	\$ 1,231.44	
<b>Delete</b> Roof hatch audible alarm	\$ (25.00)	\$ (25.00)	\$ -	\$ -		N/A
Rear Air Suspension	\$ 450.00	\$ 450.00	\$ 2,185.00	\$ 2,185.00	\$ 776.16	
Tilt/Telescopic Steering Wheel	\$ 101.00	\$ 101.00	\$ -	\$ -	\$ 233.52	
Tire Options - Description - Make/Model/Size/Tread Design <b>List Tire Upcharge:</b>						
Bridgestone (pricing is based on 6 tires)	\$ 553.00	\$ 553.00				
Michelin (pricing is based on 6 tires)	\$ 726.00	\$ 726.00				
Cooper/RHS FRT RMDRR/11R22.5/M&S RR			\$ 405.00	\$ 405.00		
Goodyear/RSA/11R22.5/Hwy.Drt. & RR			\$ 410.00	\$ 410.00		
Goodyear/RSA Frt G182 RR/11R22.5/M&S RR			\$ 625.00	\$ 625.00		
Michelin/XZE2/11R22.5/Hwy RR			\$ 1,105.00	\$ 1,105.00		
Michelin/XZEZ Frt XDNZRR/11R22.5/M&S RR			\$ 1,285.00	\$ 1,285.00		
Michelin XZE Load Range G					\$52.50/each	
Goodyear Endurance LHS Load Range G					\$52.08/each	
Hankook AH37 Load Range G					Standard	
Air Conditioning	\$ 8,814.00	\$ 8,814.00	\$ 8,915.00	\$ 8,915.00	\$ 9,803.00	
Adjustable Brake/Accelerator Pedals	\$ 427.00	\$ 427.00	\$ 1,000.00	\$ 1,000.00	\$ 591.36	
Floor Mounted Hand Operated Parking Brake Contol (Orschlen)	N/A	N/A	N/A	N/A	N/A	
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 3.00	\$ 3.00	\$ 4.50	
Aisle strip - one two inch ("2") white rubber aisle stip 27" forward of the emergency door.	\$ 16.00	\$ 16.00	N/A	N/A	\$ 9.66	
Air Compressor w/Air Dryer	N/A	N/A	\$ 1,245.00	\$ 1,245.00	\$ 620.76	
Child Reminder System - Model CRS2A	\$ 121.00	\$ 121.00	\$ 130.00	\$ 130.00	Standard	
Storage Compartment - 13"Hx15"Dx 25"W	\$ 150.00	\$ 150.00	\$ 125.00	\$ 125.00	\$ 57.12	
Heater - Wabasto TSL 17	N/A	N/A	\$ 1,345.00	\$ 1,345.00	N/A	
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 4.00	\$ 4.00	\$ 0.04	
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 4.00	\$ 4.00	\$ 0.04	
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 24.00	\$ 24.00	\$ 114.24	
<b>Deduct</b> - Warning light - 4" diameter backup light	N/A	N/A	\$ 7.00	\$ 7.00	\$ 39.06	
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 47.00	\$ 47.00	\$ 35.00	
<b>Deduct - Delete</b> Radio	\$ (225.00)	\$ (225.00)	\$ 397.00	\$ 397.00	\$ (162.96)	
Outside Storage/Luggage Compartment	\$ 675.00	\$ 675.00	\$ 700.00	\$ 700.00	\$ 1,063.86	
Service Door - Manual	N/A	N/A	\$ (414.00)	\$ (414.00)	\$ -	
Strobe Light - Flashing White - Roof Mounted	\$ 104.00	\$ 104.00	\$ 167.00	\$ 167.00	\$ 100.80	
Driver Seat - High back, Air Suspension	\$ 105.00	\$ 105.00	\$ 400.00	\$ 400.00	\$ (49.56)	
Seating Configuration - Optional 3-2	\$ 125.00	\$ 125.00	\$ -	\$ -	\$ (11.34)	
Seat Belt Ready Seats (per bus)	Standard	Standard	\$ 2,240.00	\$ 2,240.00	Standard	
Shoulder Rail Pad (installed full length of seating area)	\$ 78.00	\$ 78.00	\$ 180.00	\$ 180.00	\$ 73.50	
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 42.00	\$ 42.00	\$ -	\$ -	\$ (76.86)	
Crossing Arm - Air Operated	\$ 231.00	\$ 231.00	\$ 390.00	\$ 390.00	\$ (17.64)	
Crossing Arm - Electric Operated	\$ 220.00	\$ 220.00	\$ 445.00	\$ 445.00	N/C	
Sunshield - Roadside window above driver's sash assembly	\$ 21.00	\$ 21.00	\$ 55.00	\$ 55.00	\$ 24.78	
Rear window wide angle lens	\$ 75.00	\$ 75.00	\$ 155.00	\$ 155.00	\$ 32.00	
20-amp junction box	Standard	Standard	\$ 40.00	\$ 40.00	\$ 83.58	
Undercoating of fuel tank	N/A	N/A	\$ 40.00	\$ 40.00	N/A	
Dash Air Conditioning	\$ 1,193.00	\$ 1,193.00	\$ 3,315.00	\$ 3,315.00	\$ 1,799.70	
Performance Bond - 1st 500,000 (cost per \$1,000)		4.70		5.40	1%	
Performance Bond - Next 2,000,000 (cost per \$1,000)		2.70		4.40	1%	
Performance Bond - Next 2,500,000 (cost per \$1,000)		2.08				
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,500.00	\$ 1,500.00	\$ 1,150.00	\$ 1,150.00	\$ 1,350.00	

KM/ab  
BOE Mtg: 01.08.20

**RFP 20T1, PROPANE SCHOOL BUSES - 48 PASSENGER - TYPE C**  
**BID TABULATION**

	American Truck & Bus		i.g. Burton		K. Neal International	
	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50
<b>Base Bid - 48 Passenger School Bus - Type C</b>	<b>\$89,968.00</b>	<b>\$ 89,968.00</b>	<b>\$ 98,608.00</b>	<b>\$ 98,608.00</b>	<b>\$ 94,295.00</b>	
<b>Options:</b>						
ABS Air Brake System	\$ 867.00	\$ 867.00	\$ 712.00	\$ 712.00	\$ (252.00)	
<b>Delete</b> Roof hatch audible alarm	\$ (25.00)	\$ (25.00)	\$ -	\$ -	N/A	
Rear Air Suspension	\$ 450.00	\$ 450.00	\$ 2,185.00	\$ 2,185.00	\$ 776.16	
Tilt/Telescopic Steering Wheel	\$ 101.00	\$ 101.00	\$ -	\$ -	\$ 233.52	
<b>Tire Options - Description - Make/Model/Size/Tread Design List Tire Upcharge:</b>						
Bridgestone (pricing is based on 6 tires)	\$ 553.00	\$ 553.00				
Michelin (pricing is based on 6 tires)	\$ 726.00	\$ 726.00				
Cooper/RHS FRT RMDRR/11R22.5/M&S RR			\$ 405.00	\$ 405.00		
Goodyear/RSA/11R22.5/Hwy.Drt. & RR			\$ 410.00	\$ 410.00		
Goodyear/RSA Frt G182 RR/11R22.5/M&S RR			\$ 625.00	\$ 625.00		
Michelin/XZE2/11R22.5/Hwy RR			\$ 1,105.00	\$ 1,105.00		
Michelin/XZEZ Frt XDNZRR/11R22.5/M&S RR			\$ 1,285.00	\$ 1,285.00		
Goodyear Endurance RSA Range H					\$157.08/each	
Hankook AH37 Load Range H					(80.22)/each	
Air Conditioning - Bulk Head	\$ 8,814.00	\$ 8,814.00	\$ 8,915.00	\$ 8,915.00	\$ 9,803.00	
Air Conditioning - Dash	\$ 1,193.00	\$ 1,193.00	\$ 3,315.00	\$ 3,315.00	\$ 1,799.70	
Adjustable Brake/Accelerator Pedals	\$ 427.00	\$ 427.00	\$ 1,000.00	\$ 1,000.00	\$ 591.36	
Floor Mounted Hand Operated Parking Brake Control (Orschlen)	N/A	N/A	N/A	N/A	N/A	
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 3.00	\$ 3.00	\$ 4.50	
Aisle strip - one two inch ("2") white rubber aisle strip 27" forward of the emergency door.	\$ 16.00	\$ 16.00	N/A	N/A	\$ 9.66	
Air Compressor w/Air Dryer	N/A	N/A	\$ 1,245.00	\$ 1,245.00	\$ 620.76	
Child Reminder System - Model CRS2A	\$ 121.00	\$ 121.00	\$ 130.00	\$ 130.00	N/C	
Storage Compartment - 13"Hx15"Dx 25"W	\$ 150.00	\$ 150.00	\$ 125.00	\$ 125.00	\$ 57.12	
Heater - Wabasto TSL 17	N/A	N/A	\$ 1,345.00	\$ 1,345.00	N/A	
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 4.00	\$ 4.00	\$ 0.04	
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 4.00	\$ 4.00	\$ 0.04	
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 24.00	\$ 24.00	\$ 114.24	
<b>Deduct</b> - Warning light - 4" diameter backup light	N/A	N/A	\$ 7.00	\$ 7.00	\$ 39.06	
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 47.00	\$ 47.00	\$ 35.00	
<b>Deduct - Delete</b> Radio	\$ (225.00)	\$ (225.00)	\$ 397.00	\$ 397.00	\$ (162.96)	
Service Door - Manual	N/A	N/A	\$ (414.00)	\$ (414.00)	N/C	
Strobe Light - Flashing White - Roof Mounted	\$ 104.00	\$ 104.00	\$ 167.00	\$ 167.00	\$ 100.80	
Driver Seat - High back, Air Suspension	\$ 105.00	\$ 105.00	\$ 400.00	\$ 400.00	\$ (49.56)	
Seating Configuration - Optional 3-2	\$ 61.00	\$ 61.00	\$ -	\$ -	\$ (11.34)	
Seat Belt Ready Seats (per bus)	Standard	Standard	\$ 1,380.00	\$ 1,380.00	Standard	
Shoulder Rail Pad (installed full length of seating area)	\$ 68.00	\$ 68.00	\$ 180.00	\$ 180.00	\$ 62.58	
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 42.00	\$ 42.00	\$ -	\$ -	\$ (76.86)	
Crossing Arm - Air Operated	\$ 231.00	\$ 231.00	\$ 390.00	\$ 390.00	\$ (17.64)	
Crossing Arm - Electric Operated	\$ 220.00	\$ 220.00	\$ 445.00	\$ 445.00	N/C	
Sunshield - Roadside window above driver's sash assembly	\$ 21.00	\$ 21.00	\$ 55.00	\$ 55.00	\$ 24.78	
Rear window wide angle lens	\$ 75.00	\$ 75.00	\$ 155.00	\$ 155.00	\$ 32.00	
20-amp junction box	Standard	Standard	\$ 40.00	\$ 40.00	\$ 83.58	
Undercoating of fuel tank	N/A	N/A	\$ 40.00	\$ 40.00	N/A	
Performance Bond - 1st 500,000 (cost per \$1,000)	\$	4.70	\$	5.40		1%
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$	2.70	\$	4.50		1%
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$	2.08	\$	4.05		1%
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,500.00	\$ 1,500.00	\$ 1,150.00	\$ 1,150.00	\$ 1,350.00	

KM/ab  
BOE Mtg: 01.08.20

**RFP 20T1, PROPANE SCHOOL BUSES - 48 PASSENGER BUS WITH FLAT FLOOR, WHEELCHAIR LIFT AND AIR CONDITIONING - TYPE C - BID TABULATION**

	American Truck & Bus		i.g. Burton		K. Neal International	
	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50
<b>Base Bid - 48 Passenger Bus w/Flat Floor, Wheelchair Lift, and Air Conditioning - Type C</b>	<b>\$102,851.00</b>	<b>\$ 102,851.00</b>	<b>\$ 119,109.00</b>	<b>\$ 119,109.00</b>	<b>\$ 111,474.00</b>	
<b>Options:</b>						
ABS Air Brake System	Included	Included	\$ 712.00	\$ 712.00	\$ (252.00)	
Delete Roof hatch audible alarm	\$ (25.00)	\$ (25.00)	\$ -	\$ -	N/A	
Axles: Front 10,000 lbs.	Included	Included	\$ -	\$ -	Included	
Axles: Rear 19,000 lbs.	\$ 463.00	\$ 463.00	\$ -	\$ -	Included	
Axles: Rear Air Suspension - minimum 23,000 lb. rating	Included	Included	\$ 2,190.00	\$ 2,190.00	N/A	
Tilt/Telescopic Steering Wheel	\$ 101.00	\$ 101.00	\$ -	\$ -	\$ 233.52	
Tire Options - Description - Make/Model/Size/Tread Design <u>List Tire Upcharge:</u>						
Bridgestone (pricing is based on 6 tires)	\$ 252.00	\$ 252.00				
Goodyear/RSA/255/70R 22.5/Hwy Frt & RR			\$ 595.00	\$ 595.00		
Michelin/XZE/255/70 R22.5/Hwy Frt & RR			\$ 375.00	\$ 375.00		
Michelin/XZE Frt XMD RR/255/70 R22.5/M&S RR			\$ 770.00	\$ 770.00	\$157.08/each	
Goodyear Endurance RSA Range H					(\$80.22)/each	
Hankook AH37 Load Range H						
Adjustable Brake/Accelerator Pedals	\$ 427.00	\$ 427.00	\$ 1,000.00	\$ 1,000.00	\$ 591.36	
Floor Mounted Hand Operated Parking Brake Contol (Orschlen)	N/A	N/A	N/A	N/A	N/A	
Ignition Keys - Additional (per set)	\$ 25.00	\$ 25.00	\$ 3.00	\$ 3.00	\$ 4.50	
Aisle strip - one two inch ("2") white rubber aisle stp 27" forward of the emergency door.	\$ 16.00	\$ 16.00	N/A	N/A	\$ 9.66	
Child Reminder System - Model CRS2A	\$ 121.00	\$ 121.00	\$ 130.00	\$ 130.00	Standard	
Storage Compartment - 13"Hx15"Dx 25"W	\$ 150.00	\$ 150.00	\$ 125.00	\$ 125.00	\$ 57.12	
<b>Deduct - Delete</b> - Emergency Windows (2) - (One on each side)	\$ (143.00)	\$ (143.00)	\$ 100.00	\$ 100.00	\$ (82.32)	
Heater - Wabasto TSL 17	N/A	N/A	\$ 1,345.00	\$ 1,345.00	N/A	
Heater 40,000 BTU left rear, floor mounted	\$ 184.00	\$ 184.00	\$ 365.00	\$ 365.00	\$ 260.40	
Identification Letters (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 4.00	\$ 4.00	\$ 0.04	
Identification Numbers (Additional) (per each)	\$ 1.00	\$ 1.00	\$ 4.00	\$ 4.00	\$ 0.04	
Interior/Modesty Panels - below both front barriers	\$ 21.00	\$ 21.00	\$ 24.00	\$ 24.00	\$ 114.24	
<b>Deduct</b> - Warning light - 4" diameter backup light	N/A	N/A	\$ 7.00	\$ 7.00	\$ 39.06	
Keybox - GE-Supra 2-key Permanent Key Box	\$ 30.00	\$ 30.00	\$ 47.00	\$ 47.00	\$ 35.00	
<b>Deduct - Delete</b> Radio	\$ (225.00)	\$ (225.00)	\$ 397.00	\$ 397.00	\$ (162.96)	
Service Door - Manual	N/A	N/A	\$ (414.00)	\$ (414.00)	N/C	
Strobe Light - Flashing White - Roof Mounted	\$ 104.00	\$ 104.00	\$ 167.00	\$ 167.00	\$ 100.80	
Driver Seat - High back, Air Suspension	\$ 105.00	\$ 105.00	\$ 400.00	\$ 400.00	\$ (49.56)	
Seating Configuration - Optional 3-2	\$ (100.00)	\$ (100.00)	\$ -	\$ -	\$ (11.34)	
Seat Belt Ready Seats (per bus)	Standard	Standard	\$ 460.00	\$ 460.00	Standard	
Shoulder Rail Pad (installed full length of seating area)	\$ 68.00	\$ 68.00	\$ 180.00	\$ 180.00	\$ 62.58	
Stop Arm - Octagon-shaped w/strobing LED lights - Air Operated	\$ 42.00	\$ 42.00	\$ -	\$ -	\$ (76.86)	
Crossing Arm - Air Operated	\$ 231.00	\$ 231.00	\$ 390.00	\$ 390.00	\$ (17.64)	
Crossing Arm - Electric Operated	\$ 220.00	\$ 220.00	\$ 445.00	\$ 445.00	N/C	
Sunshield - Roadside window above driver's sash assembly	\$ 21.00	\$ 21.00	\$ 55.00	\$ 55.00	\$ 24.78	
Rear window wide angle lens	\$ 75.00	\$ 75.00	\$ 155.00	\$ 155.00	\$ 32.00	
Speakers (Per/Each)	\$ 125.00	\$ 125.00	\$ -	\$ -	\$ 10.50	
20-amp junction box	Standard	Standard	\$ 40.00	\$ 40.00	\$ 83.58	
Undercoating of fuel tank	N/A	N/A	\$ 40.00	\$ 40.00	N/A	
Dash Air Conditioning	\$ 1,193.00	\$ 1,193.00	\$ 3,315.00	\$ 3,315.00	\$ 1,799.70	
Air Conditioning Upgrade to 106,000 BTU combined system	Included	Included	\$ 8,150.00	\$ 8,150.00	\$ 800.00	
Performance Bond - 1st 500,000 (cost per \$1,000)	\$	4.70	\$	5.40		1%
Performance Bond - Next 2,000,000 (cost per \$1,000)	\$	2.70	\$	4.40		1%
Performance Bond - Next 2,500,000 (cost per \$1,000)	\$	2.08	\$	4.05		1%
First Piece Inspection for LEA representative @ factory w/all expenses borne by vendor	\$ 1,500.00	\$ 1,500.00	\$ 1,150.00	\$ 1,150.00	\$ 1,350.00	

**RFP 20T1, PROPANE SCHOOL BUSES - PROPANE - SPECIAL CONDITIONS - BID TABULATION**

	American Truck & Bus		i.g. Burton		K. Neal International	
	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50
<b>Special Condition Options</b>						
<b>Warranties</b>						
Chassis and Body -	5 Year Option	\$ 2,920.00	\$ 2,920.00	Included	Included	Not Submitted
	8 Year Option	N/A	N/A	N/A	N/A	
ABS Brakes -	8 Year Option	N/A	N/A	N/A	N/A	
Other Major Components -	5 Year Option	N/A	N/A	N/A	N/A	
	8 Year Option	N/A	N/A	N/A	N/A	
<b>Parts and Service Manuals:</b>						
<b><u>Diagnostic Software:</u></b>						
Engine -	Price Per Copy	\$ 1,050.00	\$ 1,050.00	Included	Included	
Transmission -	Price Per Copy	\$ 945.00	\$ 945.00	Included	Included	
Anti-Lock Brake -	Price Per Copy	\$ 315.00	\$ 315.00	Included	Included	
Body -	Price Per Copy	\$ -	\$ -	Included	Included	
Body Control Module -	Price Per Copy	\$ -	\$ -	Included	Included	
<b><u>Repair Procedures Software:</u></b>						
Engine -	Price Per Copy	\$ -	\$ -	Included	Included	
Transmission -	Price Per Copy	\$ -	\$ -	Included	Included	
Anti-Lock Brake -	Price Per Copy	\$ -	\$ -	Included	Included	
Body -	Price Per Copy	\$ -	\$ -	Included	Included	
<b>Internet Access to Data Base - Additional usernames</b>		\$ -	\$ -	Included	Included	
<b>Diagnostic Materials - Laptop Computer</b>		\$ 1,595.00	\$ 1,595.00	Included	Included	
<b>Miscellaneous</b>						
Provide a list of all available safety items that the manufacturer offers and their associated costs which are not included in these bid specifications						

**RFP 20T1, PROPANE SCHOOL BUSES - WHEELCHAIR OPTIONS - BID TABULATION**

	American Truck & Bus		i.g. Burton		K. Neal International	
	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50
<b>WheelChair Options:</b>						
Upcharge for longer body length (from Standard 8 Row Bus to Standard 9 Row Bus)	\$ 680.00	\$ 680.00	\$ 1,090.00	\$ 1,090.00	Not Submitted	
Lift Door - ADA compliant	\$ -	\$ -	\$ 320.00	\$ 320.00		
Track: Cost for track installed (per foot)	\$ 93.00	\$ 93.00	\$ 740.00	\$ 740.00		
Seat: Integrated child restraint w/2 position w/o lap/shoulder belt bolt mounted, 39" (each)	\$ 442.00	\$ 442.00	\$ 845.00	\$ 845.00		
Seat: Integrated child restraint w/2 position with lap/shoulder belt bolt mounted, 39" (each)	\$ 566.00	\$ 566.00	\$ 1,040.00	\$ 1,040.00		
Seat: Integrated child restraint w/2 position w/o lap/shoulder belt track mounted, 39" (each)	\$ 532.00	\$ 532.00	\$ 955.00	\$ 955.00		
Seat: Integrated child restraint w/2 position with lap/shoulder belt track mounted, 39" (each)	\$ 657.00	\$ 657.00	\$ 1,085.00	\$ 1,085.00		
Seat: Integrated child restraint w/1 position w/o lap/shoulder belt bolt mounted, 30" (each)	\$ 364.00	\$ 364.00	\$ 605.00	\$ 605.00		
Seat: Integrated child restraint w/1 position with lap/shoulder belt bolt mounted, 30" (each)	\$ 489.00	\$ 489.00	\$ 745.00	\$ 745.00		
Seat: Integrated child restraint w/1 position w/o lap/shoulder belt track mounted, 30" (each)	\$ 458.00	\$ 458.00	\$ 640.00	\$ 640.00		
Seat: Integrated child restraint w/1 position with lap/shoulder belt track mounted, 30" (each)	\$ 612.00	\$ 612.00	\$ 800.00	\$ 800.00		
Standard bolt mounted 39" non-track seat (seat-belt ready)(each)	\$ 159.00	\$ 159.00	\$ 225.00	\$ 225.00		
Track-mounted 39" seat (seat-belt ready)(each)	\$ 186.00	\$ 186.00	\$ 245.00	\$ 245.00		
Standard bolt mounted 30" non-track seat (seat-belt ready)(each)	\$ 150.00	\$ 150.00	\$ 205.00	\$ 205.00		
Track-mounted 30" seat (seat-belt ready)(each)	\$ 178.00	\$ 178.00	\$ 225.00	\$ 225.00		
Cost for standard lap belt installed (each)	\$ 17.00	\$ 17.00	\$ 27.00	\$ 27.00		
Cost for wheelchair restraints (each) – Q-Straint 8100 Series manual or automatic - type to be determined by LEA	\$ 243.00	\$ 243.00	\$ 495.00	\$ 495.00		

**RFP 20T1, PROPANE SCHOOL BUSES - ADDITIONAL OPTIONS - BID TABULATION**

	American Truck & Bus		i.g. Burton		K. Neal International	
	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50	Qty 1 - 25	Qty 26 - 50
<b>Additional Options</b>						
Provide and Insall Digital Camera System	\$ 2,575.00	\$ 2,575.00	\$ 2,370.00	\$ 2,370.00	Not Submitted	
Install buyer provided Digital Camera System	\$ 900.00	\$ 900.00	\$ 608.00	\$ 608.00		
Install buyer provided emergency communications equipment	\$ 330.00	\$ 330.00	\$ 300.00	\$ 300.00		
Provide and install GPS System	\$ 4,895.00	\$ 4,895.00	\$ 1,130.00	\$ 1,130.00		